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**Resource by Jeffrey ...**

Sales guru Jeffrey Gitomer introduces

“manifesto selling,” which he says he

designed to fit 21st-century buyers’

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debunking what he sees as the myths of

traditional sales, he explains that instead

of pitching prospects, manifesto sellers

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## **GITOMER (of 144) | A-Z Quotes**

Jeffrey Gitomer (born February 11, 1946 in West Palm Beach, Florida) is an American author, professional speaker, and business trainer, who writes and lectures internationally on sales, customer loyalty, and personal development. He lives with his wife Jennifer Gluckow in

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Jeffrey Gitomer is a best-selling author, columnist, sales trainer and business coach. The Dale Carnegie Sales Advantage Program recommends Gitomer's The Sales Bible as one of 10 books that every salesperson should read.

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