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A handy reference to contract management whether you are working for a supplier or a customer. It distils many years of experience in contract development, negotiation, implementation and management that explains the legal issues and where the pitfalls might be, so that you can manage a contract with confidence.

[P.D.F D.o.w.n.l.o.a.d] Contract Management for Non ...

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What is a Contract Specialist? - Learn.org

Management of meetings; Effective negotiating. Prerequisites. This qualification is designed for those who already work within contract management and actively participate in the management of contracts, not limited to all phases of the contract from negotiations through to planning and finalisation.

Contract Management For Non Specialists

This book is dedicated to helping contract managers achieve that success. Contract Management for Non-Specialists, a Bite-Sized Business Book, is aimed at business managers, project managers and sales people engaged with clients delivering services and products within a contractual framework.

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All non-contract/legal specialists who are involved in any step of the contracting process including technical and non-technical professionals who would like to learn about the elements, concepts, and best practices of contract management. Meirc is assigned as a Registered Educational Provider (REP) with the Project Management Institute (PMI®).

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