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Dale Carnegie Training was founded on the principles of the famous speaker and author of How to Win Friends and Influence People. Today, the company offers leadership training to help businesses and individuals achieve their goals. I asked Celia Wang from

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Dale Carnegie 1888-1955 Founder
B? ?# !^) Dale Carnegie was born in 1888 in Missouri, USA and was educated at Warrensburg State Teachers College. As a salesman and aspiring actor, he traveled to New York and began teaching communications classes to adults

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at the YMCA. In 1912, the world-famous Dale Carnegie Course ® was born.

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Dale Carnegie (/ ˈ k ɑːr n ɪ /; spelled Carnagey until c. 1922; November 24, 1888 – November 1, 1955) was an American writer and lecturer, and the developer of courses in self-improvement,

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salesmanship, corporate training, public speaking, and interpersonal skills. Born into poverty on a farm in Missouri, he was the author of *How to Win Friends and Influence People* (1936), a ...

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